



# Multi-Campus Dining Procurement

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# Background

- Several USG institutions struggle to attract dining vendors
- State procurement process burdensome
- Small institutions have no negotiating power
- System does not typically assist in process
- Several institutions' contracts expire end of FY 2016





# Multi-Campus Dining RFP Objectives

- Leverage economies of scale to achieve competitive pricing
- Retain unique offerings and requirements of each institution
- Preserve each institution's option to renew on annual basis
- Provide a 10-year “enabling contract” for additional institutions to obtain pricing from vendor on an expedited basis
- **Vendor is at risk for any operating shortfalls, not the institution**



*“Creating A More Educated Georgia”*



# Participating Institutions



Institution	Location(s)	Fall 2015 Enrollment	Faculty & Staff
Atlanta Metropolitan St. College	Atlanta	3,129	306
Bainbridge State College	Bainbridge	2,500	132
Georgia Highlands St. College	Rome, Cartersville	5,746	452
Georgia State University (former GPC campuses)	Clarkston, Dunwoody, Newton, Decatur	16,777	2,111
South Georgia State College	Douglas	1,107	147
<b>Totals</b>	<b>9 locations</b>	<b>29,259</b>	<b>3,148</b>



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